



Kasarani Campus
Off Thika Road
Tel. 2042692 / 3
P. O. Box 49274, 00100
NAIROBI
Westlands Campus
Pamstech House
Woodvale Grove
Tel. 4442212
Fax: 4444175

KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2023/2024 ACADEMIC YEAR
FIRST YEAR , FOURTH SEMESTER END OF SEMESTER EXAMINATION
FOR THE DIPLOMA IN PROCUREMENT AND SUPPLIES MANAGEMENT
DHR 1104-THEORY AND PRACTICES OF MANAGEMENT

Date: 17th April 2023
Time: 11.30am-1.30pm

INSTRUCTIONS TO CANDIDATES:

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS
QUESTION ONE (30 MARKS)

- a) Outline the scope of plans in organizations. (6 Marks)
- b) State the types of plans in organizations. (6 Marks)
- c) Highlight the basic assumptions of scientific management theory. (6 Marks)
- d) Outline the managerial roles of a manager according to Henry Mintzberg. (6 Marks)
- e) Highlight the importance of having management knowledge in running an organization. (6 Marks)

QUESTION TWO (20 MARKS)

- a) Examine the weaknesses of the bureaucratic approach as advanced by Max Weber (7 Marks)
- b) Discuss the principles of management as advanced by Henri Fayol. (8 Marks)
- c) Analyze the attributes of individuals grouped under theory X according to McGregor. (5 Marks)

QUESTION THREE (20 MARKS)

- a) Discuss the characteristics of strategic planning in management. (8 Marks)
- b) Examine the benefits of management by objectives in management. (7 Marks)
- c) Explain the importance of organizational plans and objectives in management. (5 Marks)

QUESTION FOUR (20 MARKS)

- a) Discuss the elements present in the macro environment of an organization. (7 Marks)
- b) Examine the determinants of organizational culture. (8 Marks)
- c) Explain the steps involved in organizational design. (5 Marks)

QUESTION FIVE (20 MARKS)

- a) Analyse the sources of power in an organization. (7 Marks)
- b) Explain the different types of leadership in management. (8 Marks)
- c) Discuss the four types of “man” as advanced by Edgar Schein in the human relations school of thought. (5 Marks)