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KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2022/2023 ACADEMIC YEAR
FOURTH YEAR, FIRST SEMESTER EXAMINATION
FOR THE DEGREE OF BACHELOR OF SCIENCE
(BUSINESS ADMINISTRATION)

Date: 2nd August, 2022
Time: 11.30am –1.30pm

KPS 402 - SUPPLIES MANAGEMENT

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

READ THE FOLLOWING CASE STUDY AND ANSWER THE QUESTIONS THAT FOLLOW

Telaviv limited is a global importer of sewing machines based in Nairobi central business district. The company has been having issues especially dealing with overseas suppliers regarding shipping and transportation. The company has been developing measurement measures on how to evaluate and measure the suppliers performance so that they know which suppliers to keep and which not to keep the company has been doing most electronic tendering since most of its suppliers are based in japan and china nations. Though this electronic procedure has proved a bit challenging. Telaviv is constantly trying to develop new criteria of accessing supplier's information and also making decisions of if to send some of its officials in japan and china and have a remote office where its managers can be performing these office operations more effectively.

- a) Explain five advantages of assessing and monitoring supplier performance issues in supply chain
(5 Marks)
- b) Explain five key sources of information in supply chain management
(5 Marks)
- c) Explain five benefits achieved as a result of using the procurement tendering process in an organization
(5 Marks)
- d) Explain five approval criteria factors that are considered when appraising suppliers
(5 Marks)
- e) Explain five situations when a tender process may not be very appropriate when purchasing goods, works and services.
(5 Marks)
- f) Explain the difference between open tendering and restricted tendering
(5 Marks)

QUESTION TWO (20 MARKS)

- a) Discuss the use of the following procurement sourcing methods for an organization:
- i) Request For Proposals (4 Marks)
 - ii) Request For Quotations (4 Marks)
 - iii) Request For Information (4 Marks)
- b) Discuss four challenges affecting supply chain management in modern organizations (8 Marks)

QUESTION THREE (20 MARKS)

- a) Explain eight advantages of assessing and monitoring supplier performance issues in supply chain (8 Marks)
- b) Discuss the request for quotation process procedure as used by an organization in selecting and choosing the best contractor or supplier (12 Marks)

QUESTION FOUR (20 MARKS)

- a) Discuss five situations when a tender process may not be very appropriate when purchasing goods, works and services. (5 Marks)
- b) Illustrate with examples five various types of resources that an organization need to effectively manage supply chain management functionalities (10 Marks)
- c) Discuss five advantages of supplier evaluation process (5 Marks)

QUESTION FOUR (20 MARKS)

- a) Explain seven benefits achieved as a result of using open tendering process in an organization (7 Marks)
- b) Describe five supplier evaluation criteria that you look at when specifically evaluating suppliers in terms of reliability issues (5 Marks)
- c) Discuss the procurement cycle as used during acquisition of goods, works and services. (8 Marks)

QUESTION FIVE (20 MARKS)

- a) Explain five challenges affecting supply chain management in modern organizations (10 Marks)
- b) Describe five current technological developmental solutions in supplies management that have helped to solve the challenges experienced in supplies management (10 Marks)