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KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2022/2023 ACADEMIC YEAR
FIRST YEAR, SECOND SEMESTER EXAMINATION
FOR THE DEGREE OF BACHELOR OF SCIENCE
(BUSINESS ADMINISTRATION)

Date: 2nd August, 2022
Time: 11.30am –1.30pm

KPS 100 - PRINCIPLES OF PURCHASING

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

Dispute over the tender for printing the presidential ballot paper is awaiting determination by the court of appeal. Printing for the paper ought to have according to the commission time table. The Kenya Kwanza Alliance has objected to the paper printing and publishing, claiming it the company is close to the Azimio Coalition party.

Ballot paper for governor, senator, members of the national assembly, women representatives and ward representatives were not disputed and were therefore unaffected by the high court ruling, which stopped the printing of the presidential papers on the basis that the tender was awarded to Single Firm without public participation.

IEBC has since appealed the ruling on the grounds that the court directive was not practical, more so with the limited time left until August 9th election day On the presidential ballot paper, crisis, Mr. Chebukati said the commission is considering direct procurement should the court not rule in its favour..... “There are conditions that justify that process. We have explored options and we have a basis as to where we could go when it comes to direct procurement. We can justify the identification of the company” (Daily Nation, pg4cl1-4-Report by Walter Menya, Kennedy Kimathi & Maureen Kakai).

REQUIRED:

- a) You have been invited by the IEBC to give them a lecture on principles and pillars of procurement. Kindly take them through as a professional in procurement and supplies management.
(5 marks)
- b) As a procurement and contract management expert, knid take them through steps in purchasing.
(5 marks)

- c) In case the court rule not in favour of the appeal, kindly advise the IEBC on the following:
- i) Five importance of purchasing rights (5 marks)
 - ii) Five advantages of Ethical Procurement Practices (5 marks)
 - iii) Five advantages of supplier Assessment and Appraisal (5 marks)
- d) State the ethical principle on which purchasing and supply is conducted. (5 marks)

QUESTION TWO (20 MARKS)

- a) Discuss five importance as to why organizations engage in procurement negotiations. (10 marks)
- b) Explain the role of specification as part of the procurement cycle. (10 marks)

QUESTION THREE (20 MARKS)

- a) Discuss the following systems used in procurement:
- i) Two bin system (3 marks)
 - ii) Just-in-Time (3 marks)
 - iii) MRP type system (3 marks)
 - iv) ABC analysis (3 marks)
- b) Discuss the advantages of bar coding to an organization(8mks)

QUESTION FOUR (20 MARKS)

- a) Mention five situations in which supplier appraisal is essential. (5 marks)
- b) Explain the Five methods of specification. (5 marks)
- c) Mention five approaches to quality. (10 marks)

QUESTION FIVE (20 MARKS)

- a) Why is it necessary to analyze market conditions before sourcing. (10 marks)
- b) What are the differences between public and private warehouse. (10 marks)