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**KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY**  
**UNIVERSITY EXAMINATION, 2018/2019 ACADEMIC YEAR**  
**CERTIFICATE IN BUSINESS ADMINISTRATION**  
**CBM 012 – COMMUNICATION SKILLS**

Date: 10<sup>th</sup> April 2018  
Time: 11.00am- 1.00pm

**INSTRUCTIONS TO CANDIDATES**

**ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS**

**QUESTION ONE (30 MARKS)**

- a) As the secretary of the drama club in your school, write the minutes of meeting held on Thursday 25<sup>th</sup> of April 2018 at 4:00pm in the conference room to discuss the upcoming trip to Mombasa. Ten members are present; five are absent but have sent apologies while six have not attended. There is a special guest from Mombasa (20Marks)
- b) Explain briefly the following flows of communication. (8Marks)
- upwards
  - horizontal
  - downwards
  - grapevine
- c) Define etiquette. (2Marks)

**QUESTION TWO (20 MARKS)**

- a) Discuss comprehensively the communication process and all the elements involved. (10Marks)
- b) What are the advantages of oral communication? (5Marks)
- c) List five factors to consider before choosing a medium of communication. (5Marks)

**QUESTION THREE (20 MARKS)**

- a) Discuss the various barriers to communication. (10Marks)
- b) Identify five types of reports (5Marks)
- c) List five disadvantages of downwards communication. (5Marks)

**QUESTION FOUR (20 MARKS)**

- a) Outline three advantages three disadvantages of formal communication. (6 Marks)
- b) Identify four types of interviews. (4Marks)
- c) Discuss the various types of body language. (10Marks)

**QUESTION FIVE (20 MARKS)**

- a) Discuss the advantages and disadvantages of meetings. (10Marks)
- b) Communication serves many purposes. Identify four. (4Marks)
- c) How can one eliminate barriers to effective communication? (6Marks)