



Kasarani Campus
Off Thika Road
P. O. Box 49274, 00101
NAIROBI
Westlands Campus
Pamstech House
Woodvale Grove
Tel. 4442212
Fax: 4444175

KIRIRI WOMEN'S UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATIONS, 2023/2024 ACADEMIC YEAR
FIRST YEAR, SECOND SEMESTER EXAMINATIONS
FOR THE DIPLOMA IN PROCUREMENT & SUPPLIES MANAGEMENT
DPS 1302-PURCHASING MANAGEMENT

Date: 20th April 2023
Time: 4.00pm-6.00pm

INSTRUCTION TO CANDIDATES:

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- a) Explain the common criteria used in supplier selection (6 Marks)
- b) Discuss three Steps to Supplier Development (6 Marks)
- c) Explain the factors considered for selection of suppliers for development (6 Marks)
- d) Discuss at least 6 Source Selection considerations (6 Marks)
- e) Discuss the advantages of Multiple Sourcing (6 Marks)

QUESTION TWO (20 MARKS)

- a) Explain the 10 Cs of supplier evaluation (10 Marks)
- b) Discuss Ways in which buying organization may develop a supplier (5 Marks)
- c) Discuss the General/Managerial Objectives of Purchasing (5 Marks)

QUESTION THREE (20 MARKS)

- a) Discuss the supplier Key Performance Indicators that are a good measure of overall supplier performance (10 Marks)
- b) Discuss the Circumstances under which 100% inspection is appropriate (5 Marks)
- c) Explain the aspects in quality Assurance (5 Marks)

QUESTION FOUR (20 MARKS)

- a) Discuss the Objectives/importance of inspection (10 Marks)
- b) Discuss the Benefits of Total Quality Management (TQM) (5 Marks)
- c) Explain the disadvantages of Centralized Purchasing (5 Marks)

QUESTION FIVE (20 MARKS)

- a) Discuss the Role of Kenya Bureau of Standards in Quality Assurance in Kenya (10 Marks)
- b) Discuss the Advantages of Centralized Purchasing (5 Marks)
- c) Explain the factors considered when devising internal structure of purchasing department (5 Marks)

QUESTION SIX (20 MARKS)

- a) Discuss the Importance of Purchasing and supply functions (10 Marks)
- b) Discuss the Purpose of quality management standards (5 Marks)
- c) Explain the Quality dimensions for capital Equipment (5 Marks)